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## **Profile**

### **Personal Information**

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### **Summary**

- Diplom-Kauffrau (MBA equivalent), Bankkauffrau (qualified as banker), Certified Credit Analyst (DVFA)
- More than 20 years of professional experience with international bank, industrial and service companies
- thereof 5 years with Corporate Banking and
- over 15 years in Corporate Treasury/Corporate Finance departments of multinational (Dax-30) and mid-size companies; specialist and managerial positions (4.-2. managerial level)
- Accomplished in strategic, managerial and operating functions
- Experienced in working with private-equity investors and in difficult business situations
- Professional and committed way of working; cash-focused
- German (mother tongue), English (good), French (basic), Italian (basic)
- Fellow of Verband deutscher Treasurer e.v. (German Association of Corporate Treasurers)
- Fellow of Dachgesellschaft Deutsches Interim Management e.V. (German Association of Interim Managers)
- More details: [www.xing.com/profile/Alexandra\\_Heil3](http://www.xing.com/profile/Alexandra_Heil3), <https://de.linkedin.com/pub/alexandra-heil/8/3b4/82a> and on request

## **Assignments**

### ***10/2018 – 02/2019***

#### ***Team Lead „Finanzmanagement“***

Real Estate, Assets approx. 4 bn. EUR, 340 employees

- Managing groupwide liquidity
- Cash-Pooling and Cashmanagement
- Supporting groupwide business planning and forecasts
- Leading eight employees of Team „Finanzmanagement“

### ***03/2018 – 07/2018***

#### ***09/2016 – 07/2017***

#### ***Group Treasury Manager***

Industrial Service, Stuttgart (Automotive services, Private-Equity-Owned, revenues EUR 1 bn, 17.000 employees)

- Set-up of Treasury function and „clean up“ after carve-out
- Implementation of Cashpools, groupwide Liquidity Planning
- Selection/RfP and Implementation of Treasury Management System (Bellin/tm5)
- Intercompany Financing, Guarantees/LoC
- Syndicated Loan, Supplier Finance
- Trading Platform 360T Set-up
- Derivatives valuation, Hedge Accounting

### ***05/2016 – 12/2016***

#### ***Project Manager / Project Lead***

Pharmaceuticals (DAX-listed, revenues EUR 16 bn)

- Implementation of Treasury-Systems Landscape (Payment Factory, SWIFT-Connectivity, Treasury Management System, Trading Platform, Advices etc.)
- Project Management Office: Project Planning, Monitoring budget and deadlines, Coordinate internal and external Stakeholder
- Preparing decision papers for several bodies

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- Writing Test Concepts

**12/2015 – 04/2016**

**Group Treasurer**

Manufacturer of special machines, Stuttgart area (engineering, revenues EUR 700m)

- Re-Launching TMS
- Cash Centralisation
- Management of Cash-, Liquidity- and FX-Risk

**11/2015 – 02/2016**

**Management Consultant**

Bank, Frankfurt

- Supporting Management Consultancy on cash management services
- Developing options for product management

**07/2014 – 10/2014**

**Interim Business Analyst – Product management**

Bank, Frankfurt (banking, total assets 550 bn, 52,000 employees)

- Selecting new treasury management system for clients
- Support and organize RfP
- Create use cases to check capability, usability and performance of several TMS during proof of concept
- Assess and evaluate performance and effectiveness of TMS

**03/2014 – 07/2014**

**Interim Treasury Manager**

Healthcare group, Bad Neustadt/Saale (healthcare, revenues EUR 1 bn, 15,000 employees)

- Manage liquidity and interest-risk within new group structure
- Giving guidance and optimizing documentation, asset structure and investment of excess cash
- Review of liquidity planning; monthly reporting

- Manage intercompany loans
- Capex-Controlling
- Select treasury management system
- Reporting to SVP Investor Relations, Treasury, Financing

**11/2013 – 03/2014**

**Interim Project Manager and Business Delivery Manager**

Payment processor, Frankfurt (payment solutions, revenues EUR 360 m, 1,500 employees)

- Migration of several international banks to SEPA
- Guiding and supporting internal and external customers through the implementation of transaction services
- Interface between customers and internal service units
- Manage incidents
- Measure service levels

**02/2013 – 04/2013**

**Interim Head of Group Treasury**

Manufacturer of valves, hydrants, waterflow control, Rodgau (private-equity-owned, engineering, water technology, revenues EUR 250 m)

- Global responsibility for liquidity planning and its further development and optimization
- Groupwide Cash Management and management of cashpools
- Prearrangements for SEPA-implementation
- Management and analysis of all finance- and transaction processes
- Bank relationship
- Valuation/Management of financial risks and funding structure
- Negotiations and management of contracts (insurance, factoring etc.)
- Management and coordination of bank guarantees and trade finance
- Support FX-Management strategies
- Treasury reporting
- Treasury processes for subsidiaries abroad and management of intercompany relationships
- Direct report to CFO; managing one employee

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**09/2012 – 02/2013**

***Interim Treasury Manager***

Life insurance, Berlin (insurance, assets EUR 12.4 bn, 300 employees)

- Responsible for Capital Management in Germany, Austria and Switzerland
- Determine dividend payments and investment of excess cash
- Liquidity planning and mid-term-planning
- Manage and optimize of liquidity
- Reporting to parent company Old Mutual

**05/2012 – 08/2012**

***Interim Manager Treasury***

Steel manufacturer, Duisburg (stainless steel, revenues EUR 6.8 bn, 11,700 employees)

In preparation of carve-out:

- Supporting the set-up of treasury department
- Implementing treasury management system
- Maintaining existing and building up new cashpools

**06/2011 – 02/2012**

***Interim Manager Treasury & Corporate Finance***

Logistics group, Wolfsburg (private equity owned, logistics, revenues EUR 6.8 bn, 49,000 employees)

Roll-out of an automated cashpool in Germany, Austria and Switzerland

- Roll-out of a Payment Hub in Germany, Austria and Switzerland
- SEPA-friendly conversion of vendor master data